

ECLERX SERVICES LIMITED
CIN : L72200MH2000PLC125319

Regd. Office : Sonawala Building, 1st Floor, 29, Bank Street, Fort, Mumbai - 400 023

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2016

(Rs. in lacs, except per share data)

Sr. No.	Particulars	Quarter Ended September 30, 2016 (Unaudited)	Quarter Ended June 30, 2016 (Unaudited)	Quarter Ended September 30, 2015 (Unaudited)*	Half Year Ended September 30, 2016 (Unaudited)	Half Year Ended September 30, 2015 (Unaudited)*
1	Income from operations					
	Net sales/Income from operations	33,353.11	34,032.94	32,850.97	67,386.05	62,679.79
	Total income from operations (net)	33,353.11	34,032.94	32,850.97	67,386.05	62,679.79
2	Expenses					
a)	Employees benefits expense	14,525.18	14,755.16	14,662.14	29,280.34	27,891.56
b)	Cost of technical sub-contractors	1,089.09	1,214.07	1,303.28	2,303.16	2,419.29
c)	Depreciation and amortisation expense	1,283.11	1,194.97	1,426.41	2,478.08	2,566.85
d)	Other expenditure	5,045.46	5,468.83	4,938.42	10,514.29	9,988.52
	Total expenses	21,942.84	22,633.03	22,330.25	44,575.87	42,866.22
3	Profit from operations before other income, finance costs and exceptional items	11,410.27	11,399.91	10,520.72	22,810.18	19,813.57
4	Other income	481.21	1,000.95	972.69	1,482.16	2,412.81
5	Profit from ordinary activities before finance costs and exceptional items	11,891.48	12,400.86	11,493.41	24,292.34	22,226.38
6	Finance costs	-	1.53	-	1.53	-
7	Profit from ordinary activities after finance costs but before exceptional items	11,891.48	12,399.33	11,493.41	24,290.81	22,226.38
8	Exceptional items	-	-	-	-	-
9	Profit from ordinary activities before tax	11,891.48	12,399.33	11,493.41	24,290.81	22,226.38
10	Tax expense	2,176.22	2,808.24	3,463.82	4,984.46	6,644.37
11	Profit from ordinary activities after tax	9,715.26	9,591.09	8,029.59	19,306.35	15,582.01
12	Extraordinary items	-	-	-	-	-
13	Minority Interest	3.10	(0.49)	19.90	2.61	34.77
14	Net profit for the period	9,712.16	9,591.58	8,009.69	19,303.74	15,547.24
15	Other Comprehensive income net of tax	1,265.00	(76.26)	83.31	1,188.74	19.93
16	Total comprehensive income for the period	10,977.16	9,515.32	8,093.00	20,492.48	15,567.17
17	Paid up equity share capital (Face value of Rs. 10 each)	4,088.24	4,083.34	3,045.80	4,088.24	3,045.80
18.i	Earnings per share (EPS) (before extraordinary items) (of Rs. 10 each) (Not annualised)					
	Basic	23.79	23.50	19.75	47.28	38.34
	Diluted	23.49	23.23	19.36	46.69	37.59
18.ii	Earnings per share (EPS) (after extraordinary items) (of Rs. 10 each) (Not annualised)					
	Basic	23.79	23.50	19.75	47.28	38.34
	Diluted	23.49	23.23	19.36	46.69	37.59

Other Information :

Particulars	Quarter Ended September 30, 2016 (Unaudited)	Quarter Ended June 30, 2016 (Unaudited)	Quarter Ended September 30, 2015 (Unaudited)*	Half Year Ended September 30, 2016 (Unaudited)	Half Year Ended September 30, 2015 (Unaudited)*
Details of other income					
Dividend income	373.26	291.39	93.53	664.65	208.35
Exchange difference (net)	(365.64)	391.07	896.55	25.43	2,108.95
Other income	473.59	318.49	(17.39)	792.08	95.51
Total	481.21	1,000.95	972.69	1,482.16	2,412.81

*Refer Note 4

Notes :

- 1 The above financial results, which have been subjected to Limited Review by Statutory Auditors, have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on November 7, 2016.
- 2 The consolidated financial results of eClerx Services Limited ('the Company') alongwith its subsidiaries (together referred to as 'the Group') are compiled from the consolidated financial statements prepared in accordance with the principles and procedures for the preparation and presentation of consolidated accounts as set out in accordance with the Indian Accounting Standards as specified under section 133 of the Companies Act, 2013, read with rule 3 of the Companies (Indian Accounting Standard) Rules, 2015 and Companies (Indian Accounting Standards) Amendment Rules, 2016.
- 3 The Company adopted Indian Accounting Standard ('Ind AS') from April 1, 2016 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles laid down in Ind AS 34 Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder. The transition was carried out from Accounting Standards as prescribed under Section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014, which was the previous GAAP. The date of transition to Ind AS is April 1, 2015. Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS 34.
- 4 As required by the circular CIR/CFD/FAC/62/2016 issued by SEBI dated July 05, 2016, the Ind AS unaudited financial results for the quarter and half year ended September 30, 2015 have been compiled by the management after making necessary adjustments to give a true and fair view of the results in accordance with Ind AS. This information has not been subject to any limited review or audit.
- 5 Reconciliation of unaudited consolidated financial results as reported under previous GAAP to Ind AS is as under:

(Rs. in lacs)

Particulars	Quarter Ended September 30, 2015 (Unaudited)*	Half Year Ended September 30, 2015 (Unaudited)*
Net profit for the period (as per previous GAAP)	9,272.09	16,596.04
Actuarial loss on Defined Benefit plans recognised in Other Comprehensive Income	158.06	221.45
Fair valuation on Employee Stock Options	(499.35)	(26.00)
Impact of depreciation of intangible assets included within goodwill under the previous IGAAP, separately recognized under Ind-AS	(154.79)	(270.66)
Others	(4.65)	(10.67)
Impact on tax on account of above adjustments	113.74	92.08
Deferred tax liability on undistributed profits of subsidiaries	(792.88)	(792.88)
Impact on account of change in functional currency of overseas subsidiaries	(82.53)	(262.12)
Net profit for the period (as per Ind AS)	8,009.69	15,547.24
Other comprehensive income net of tax	83.31	19.93
Total comprehensive income for the period as per Ind AS	8,093.00	15,567.17

*Refer Note 4

- 6 The Group operates under a single primary segment which is data management, analytics solutions and process outsourcing services. Further the risks and rewards under various geographies where the Group operates are similar in nature.
- 7 The Hon'ble High Court of Bombay vide its order dated July 1, 2016 has sanctioned the Scheme of Amalgamation of Agilyst Consulting Private Limited with the Company with an appointed date of April 1, 2015. The Scheme has become effective on August 22, 2016, pursuant to its filing with Register of Companies. The Scheme has been given effect to in the books of accounts of the Company with effect from April 1, 2015. The Standalone financial results of the quarter and half year ended September 30, 2015 have been restated accordingly.
- 8 The Board of Directors vide their meeting dated August 29, 2016 approved, subject to shareholders' approval, buyback of equity shares of the Company. The shareholders' approval was procured vide postal ballot results of which were announced on October 14, 2016. The Share Buyback Committee accordingly determined the final buyback price of Rs.2,000/- and the final amount available for Buyback is Rs.23,400 lacs. Further details are set out in public announcement dated October 14, 2016 available on Company website viz www.eclerx.com.

Particulars	As at
	September 30, 2016
Assets	
1. Non current assets	
Property, Plant and Equipment	8,210.14
Capital work in progress	11.70
Goodwill on consolidation	21,125.16
Other intangible assets	6,085.60
Financial Assets	
Investments	24.00
Security deposits	1,109.63
Deferred tax assets (Net)	538.91
Other non - current assets	4,163.20
Sub-Total- Non current assets	41,268.34
2. Current Assets	
Inventories	36.48
Financial Assets	
Investments	26,940.93
Trade receivables	17,911.67
Cash and cash equivalents	29,078.10
Bank balance other than cash and cash equivalents	14,527.25
Other receivables	9,839.52
Derivative instruments	3,153.35
Other deposits	9.61
Other current assets	2,879.83
Current tax assets	731.08
Sub-Total- Current assets	105,107.82
Total Assets	146,376.16
EQUITY AND LIABILITIES	
Equity	
Equity Share capital	4,088.24
Other Equity	125,164.56
Equity attributable to shareholders of the Company	129,252.80
Non-controlling interests	61.15
Sub - Total - Equity	129,313.95
Liabilities	
1. Non current liabilities	
Financial liabilities	
Borrowings	93.32
Deferred tax liabilities (Net)	1,845.49
Other non current liabilities	2,925.95
Sub-Total- Non current liabilities	4,864.76
2. Current liabilities	
Financial liabilities	
Borrowings	130.34
Trade payables	3,399.61
Other financial liabilities	162.06
Other current liabilities	3,275.85
Provisions	3,210.12
Current tax liabilities (Net)	2,019.47
Sub-Total - Current liabilities	12,197.45
Total Equity and Liabilities	146,376.16

10 The Standalone Financial results of the Company would be available for perusal on the company's website viz www.eclerx.com. Key standalone financial information is given below:

(Rs. in lacs)

Particulars	Quarter Ended September 30, 2016 (Unaudited)	Quarter Ended June 30, 2016 (Unaudited)	Quarter Ended September 30, 2015 (Unaudited)*	Half Year Ended September 30, 2016 (Unaudited)	Half Year Ended September 30, 2015 (Unaudited)*
Income from operations	29,148.03	29,835.77	26,951.62	58,983.80	51,679.97
Profit before tax	10,547.16	11,642.57	7,392.82	22,189.73	16,483.65
Profit after tax	8,662.93	9,145.20	5,274.62	17,808.13	11,921.74

*Refer Note 4

For and on behalf of Board of Directors

Place: Mumbai
Date: November 7, 2016V. K. Mundhra
Chairman