

ECLERX SERVICES LIMITED (as standalone entity)

CIN : L72200MH2000PLC125319

Regd. Office : Sonawala Building, 1st Floor, 29, Bank Street, Fort, Mumbai - 400 023

STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2016

(Rs. in lacs, except per share data)

Sr. No.	Particulars	Quarter Ended September 30, 2016 (Unaudited)	Quarter Ended June 30, 2016 (Unaudited)	Quarter Ended September 30, 2015 (Unaudited)*	Half Year Ended September 30, 2016 (Unaudited)	Half Year Ended September 30, 2015 (Unaudited)*
1	Income from operations					
	Net sales/Income from operations	29,148.03	29,835.77	26,951.62	58,983.80	51,679.97
	Total income from operations (net)	29,148.03	29,835.77	26,951.62	58,983.80	51,679.97
2	Expenses					
a)	Employees benefits expense	9,810.42	9,949.09	9,885.78	19,759.51	18,980.53
b)	Cost of technical sub-contractors	141.44	95.15	67.89	236.59	134.02
c)	Depreciation and amortisation expense	917.68	841.77	1,047.53	1,759.45	1,900.05
d)	Sales and Marketing Services	4,019.76	4,476.13	3,448.27	8,495.89	7,760.39
e)	Other expenditure	3,373.59	3,812.96	3,515.98	7,186.55	6,717.13
	Total expenses	18,262.89	19,175.10	17,965.45	37,437.99	35,492.12
3	Profit from operations before other income, finance costs and exceptional items	10,885.14	10,660.67	8,986.17	21,545.81	16,187.85
4	Other income	454.90	981.90	998.03	1,436.80	2,887.18
5	Profit from ordinary activities before finance costs and exceptional items	11,340.04	11,642.57	9,984.20	22,982.61	19,075.03
6	Finance costs	-	-	-	-	-
7	Profit from ordinary activities after finance costs but before exceptional items	11,340.04	11,642.57	9,984.20	22,982.61	19,075.03
8	Exceptional items (refer note 8)	792.88	-	2,591.38	792.88	2,591.38
9	Profit from ordinary activities before tax	10,547.16	11,642.57	7,392.82	22,189.73	16,483.65
10	Tax expense	1,884.23	2,497.37	2,118.20	4,381.60	4,561.91
11	Profit from ordinary activities after tax	8,662.93	9,145.20	5,274.62	17,808.13	11,921.74
12	Extraordinary items	-	-	-	-	-
13	Net profit for the period	8,662.93	9,145.20	5,274.62	17,808.13	11,921.74
14	Other Comprehensive income net of tax	1,433.23	(76.26)	(1,269.60)	1,356.97	(1,332.98)
15	Total comprehensive income for the period	10,096.16	9,068.94	4,005.02	19,165.10	10,588.76
16	Paid up equity share capital (Face value of Rs. 10 each)	4,088.24	4,083.34	3,045.80	4,088.24	3,045.80
17.i	Earnings per share (EPS) (before extraordinary items) (of Rs. 10 each) (Not annualised)					
	Basic	21.22	22.41	13.01	43.61	29.40
	Diluted	20.95	22.15	12.75	43.07	28.82
17.ii	Earnings per share (EPS) (after extraordinary items) (of Rs. 10 each) (Not annualised)					
	Basic	21.22	22.41	13.01	43.61	29.40
	Diluted	20.95	22.15	12.75	43.07	28.82

Other Information :

Particulars	Quarter Ended September 30, 2016 (Unaudited)	Quarter Ended June 30, 2016 (Unaudited)	Quarter Ended September 30, 2015 (Unaudited)*	Half Year Ended September 30, 2016 (Unaudited)	Half Year Ended September 30, 2015 (Unaudited)*
Details of other income					
Dividend income	373.26	291.39	93.53	664.65	208.35
Exchange difference (net)	(380.69)	372.41	743.67	(8.28)	2,403.97
Other income	462.33	318.10	160.83	780.43	274.86
Total	454.90	981.90	998.03	1,436.80	2,887.18

*Refer Note 3

Notes :

- 1 The above financial results, which have been subjected to Limited Review by Statutory Auditors, have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on November 7, 2016.
- 2 The Company adopted Indian Accounting Standard (Ind AS) from April 1, 2016 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles laid down in Ind AS 34 Interim Financial Reporting prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder. The transition was carried out from Accounting Standards as prescribed under Section 133 of the Act read with Rule 7 of the Companies (Accounts) Rules, 2014, which was the previous GAAP. The date of transition to Ind AS is April 1, 2015. Financial results for all the periods presented have been prepared in accordance with the recognition and measurement principles of Ind AS 34.
- 3 As required by the circular CIR/CFD/FAC/62/2016 issued by SEBI dated July 05,2016, the Ind AS unaudited financial results for the quarter and half year ended September 30,2015 have been compiled by the management after making necessary adjustments to give a true and fair view of the results in accordance with Ind AS. This information has not been subject to any limited review or audit.
- 4 Reconciliation of unaudited standalone financial results as reported under previous GAAP to Ind AS is as under:

Particulars	(Rs. in lacs)	
	Quarter Ended September 30, 2015 (Unaudited)*	Half Year Ended September 30, 2015 (Unaudited)*
Net profit for the period (as per previous GAAP)	5,267.50	11,837.68
Actuarial loss on Defined Benefit plans recognised in Other Comprehensive Income	158.06	221.45
Fair valuation on Employee Stock Options	(226.51)	(56.37)
Others	(4.65)	(10.67)
Net profit/(loss) for the period on account of merger (refer note 6)	80.22	(70.35)
Net profit for the period (as per Ind AS)	5,274.62	11,921.74
Other comprehensive income net of tax	(1,269.60)	(1,332.98)
Total comprehensive income for the period as per Ind AS	4,005.02	10,588.76

*Refer Note 3

- 5 The Company operates under a single primary segment which is data management, analytics solutions and process outsourcing services. Further the risks and rewards under various geographies where the Company operates are similar in nature.
- 6 The Hon'ble High Court of Bombay vide its order dated July 1, 2016 has sanctioned the Scheme of Amalgamation of Agilyst Consulting Private Limited with the Company with an appointed date of April 1,2015. The Scheme has become effective on August 22, 2016, pursuant to its filing with Register of Companies. The Scheme has been given effect to in the books of accounts of the Company with effect from April 1,2015. The Standalone financial results of the quarter and half year ended September 30, 2015 have been restated accordingly.
- 7 The Board of Directors vide their meeting dated August 29, 2016 approved, subject to shareholders' approval, buyback of equity shares of the Company. The shareholders approval was procured vide postal ballot results of which were announced on October 14, 2016. The Share Buyback Committee accordingly determined the final buyback price of Rs.2,000/- and the final amount available for Buyback is Rs.23,400 lacs. Further details are set out in public announcement dated October 14, 2016 available on Company website viz www.eclerx.com.
- 8 The Company, through its subsidiary eClerx Investments Limited, acquired Agilyst, Inc. in May 2012. The Company had reviewed the carrying value of investments in these subsidiaries and made a provision for diminution in value of Rs 2,591.38 lacs in the quarter ended September 30, 2015. Further the merger as described in note 6 above resulted in tax liability of Rs. 792.88 lacs in Agilyst, Inc. resulting in further impairment in carrying value of investments in subsidiaries in the current quarter.

Particulars	As at
	September 30,2016
Assets	
1. Non current assets	
Property, Plant and Equipment	6,505.24
Capital work in progress	11.70
Other intangible assets	412.84
Financial Assets	
Investments	23,201.62
Security deposits	1,049.39
Deferred tax assets (Net)	332.00
Other non - current assets	4,163.21
Sub-Total- Non current assets	35,676.00
2. Current Assets	
Financial Assets	
Investments	26,940.93
Trade receivables	14,236.55
Cash and cash equivalents	20,293.84
Bank balance other than cash and cash equivalents	14,444.57
Other receivables	9,301.58
Derivative instruments	3,153.35
Other deposits	2.98
Other current assets	1,427.32
Current tax assets	523.06
Sub-Total- Current assets	90,324.18
Total Assets	126,000.18
EQUITY AND LIABILITIES	
Equity	
Equity Share capital	4,088.24
Other Equity	111,447.95
Sub - Total - Equity	115,536.19
Liabilities	
1. Non current liabilities	
Financial liabilities	-
Other non current liabilities	2,558.50
Sub-Total- Non current liabilities	2,558.50
2. Current Liabilities	
Financial liabilities	
Trade payables	3,103.08
Other financial liabilities	139.92
Other current liabilities	1,687.45
Provisions	1,839.63
Current tax liabilities (Net)	1,135.41
Sub-Total - Current liabilities	7,905.49
Total Equity and Liabilities	126,000.18

For and on behalf of Board of Directors

Place: Mumbai
Date: November 7, 2016V. K. Mundhra
Chairman