

**ECLERX SERVICES LIMITED**  
**CIN : L72200MH2000PLC125319**

Regd. Office : Sonawala Building, 1st Floor, 29, Bank Street, Fort, Mumbai - 400 023

**STATEMENT OF STANDALONE AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED MARCH 31, 2017**

(Rs. in lacs, except per share data)

Sr. No.	Particulars	Quarter Ended March 31, 2017 (Audited)*	Quarter Ended December 31, 2016 (Unaudited)	Quarter Ended March 31, 2016 (Audited)*	Year Ended March 31, 2017 (Audited)	Year Ended March 31, 2016 (Audited)
I	Revenue from operations	28,740.20	28,478.17	29,884.51	116,202.17	110,588.49
II	Other income	256.11	1,154.98	563.79	2,847.89	3,892.99
III	<b>Total Income (I + II)</b>	<b>28,996.31</b>	<b>29,633.15</b>	<b>30,448.30</b>	<b>119,050.06</b>	<b>114,481.48</b>
IV	<b>Expenses</b>					
	Employee benefits expense	9,934.75	9,762.55	9,375.90	39,456.81	38,296.02
	Finance costs	-	-	-	-	-
	Depreciation and amortisation expense	945.53	935.78	1,146.20	3,640.76	4,166.33
	Cost of technical sub-contractors	119.87	247.45	79.78	603.91	285.08
	Sales and Marketing Services	4,924.01	4,779.48	3,834.64	18,199.38	15,798.89
	Other expenditure	4,890.41	3,729.06	3,836.53	15,806.02	14,487.13
	<b>Total expenses (IV)</b>	<b>20,814.57</b>	<b>19,454.32</b>	<b>18,273.05</b>	<b>77,706.88</b>	<b>73,033.45</b>
V	Profit before exceptional items and tax (III-IV)	8,181.74	10,178.83	12,175.25	41,343.18	41,448.03
VI	Exceptional items (refer note 10)	11.20	-	-	804.08	2,591.38
VII	<b>Profit before tax (V- VI)</b>	<b>8,170.54</b>	<b>10,178.83</b>	<b>12,175.25</b>	<b>40,539.10</b>	<b>38,856.65</b>
VIII	Tax expense	1,371.31	1,671.31	2,638.77	7,424.22	9,371.67
	(1) Current Tax	1,653.14	2,193.38	2,651.67	8,536.66	8,854.45
	(2) Deferred Tax	(281.83)	(522.07)	(12.90)	(1,112.44)	517.22
IX	<b>Profit for the period (VII-VIII)</b>	<b>6,799.23</b>	<b>8,507.52</b>	<b>9,536.48</b>	<b>33,114.88</b>	<b>29,484.98</b>
X	Other Comprehensive Income	2,436.85	(503.57)	647.82	3,290.25	(242.62)
	A (i) Items that will not be reclassified to profit or loss	133.61	(135.51)	163.96	(307.92)	(192.07)
	(ii) Income tax relating to items that will not be reclassified to profit or loss	-	-	-	-	-
	B (i) Items that will be reclassified to profit or loss (net) loss	3,303.74	(34.37)	483.86	4,932.36	(50.55)
		(1,000.50)	(333.69)	-	(1,334.19)	-
XI	<b>Total Comprehensive Income for the period (IX+X) (Comprising Profit and Other Comprehensive Income for the period)</b>	<b>9,236.08</b>	<b>8,003.95</b>	<b>10,184.30</b>	<b>36,405.13</b>	<b>29,242.36</b>
XII	Paid up equity share capital (Face value of Rs. 10 each)	3,978.42	3,971.24	4,078.87	3,978.42	4,078.87
XIII	Reserves excluding revaluation reserves as per balance sheet				105,930.55	92,760.61
XIV	Earnings per share:					
	(1) Basic	17.10	20.85	23.46	81.68	72.52
	(2) Diluted	16.94	20.60	22.95	80.78	70.95

\* Refer Note 3

**Notes :**

- 1 The above financial results have been approved by the Board at its meeting held on May 30, 2017. There are no qualifications in the report issued by the auditors.
- 2 The Company adopted Indian Accounting Standard ('Ind AS') from April 1, 2016 and accordingly these financial results have been prepared in accordance with the recognition and measurement principles stated there in, prescribed under Section 133 of the Companies Act, 2013 read with the relevant rules issued thereunder and the other accounting principles generally accepted in India. Financial results for all the periods presented have been prepared in accordance with recognition and measurement principles of Ind AS.
- 3 The figures for the three month period ended March 31, 2017 and March 31, 2016 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2017 and March 31, 2016 respectively and unaudited published year-to-date figures up to December 31, 2016 and December 31, 2015 respectively, being the end of the third quarter of the respective financial years, which were subjected to limited review.
- 4 Reconciliation between statement of Profit and Loss as previously reported (refer to as 'Previous GAAP') and Ind AS:

(Rs. in lacs)

Particulars	Quarter Ended March 31, 2016 (Audited)*	Year Ended March 31, 2016 (Audited)
<b>Net income for the period under Previous GAAP</b>	<b>9,883.61</b>	<b>29,764.45</b>
Actuarial (loss) gain on Defined Benefit plans recognised in Other Comprehensive Income	(163.95)	192.07
Fair valuation on Employee Stock Options	(185.31)	(429.25)
Net loss for the period on account of merger (refer note 7)	(101.25)	(451.92)
Others	103.38	409.63
<b>Net profit for the period under Ind AS</b>	<b>9,536.48</b>	<b>29,484.98</b>
Other comprehensive income net of tax	647.82	(242.62)
<b>Total comprehensive income for the period under Ind AS</b>	<b>10,184.30</b>	<b>29,242.36</b>

\* Refer Note 3

- 5 Reconciliation between statement of equity as previously reported (refer to as 'Previous GAAP') and Ind AS:

(Rs. in lacs)

Particulars	Year Ended March 31, 2016 (Audited)
<b>Net worth under Previous GAAP</b>	<b>95,308.11</b>
Transfer of assets and liabilities on merger with Agilyst Consulting Private Limited (Refer note 7)	2,635.38
Employee Stock Option Compensation Cost	1,147.98
Reversal of proposed final equity dividend including dividend distribution tax thereon	490.92
Diminution in investment in eClerx Investments Limited (Refer note 7)	(2,661.19)
Others	(66.77)
<b>Net worth under IND AS</b>	<b>96,854.43</b>

- 6 The Company operates under a single primary segment which is data management, analytics solutions and process outsourcing services. Further the risks and rewards under various geographies where the Company operates are similar in nature.
- 7 The Hon'ble High Court of Bombay vide its order dated July 1, 2016 has sanctioned the Scheme of Amalgamation of Agilyst Consulting Private Limited with the Company with an appointed date of April 1, 2015. The Scheme has become effective on August 22, 2016, pursuant to its filing with Register of Companies. The Scheme has been given effect to in the books of accounts of the Company with effect from April 1, 2015. The standalone financial results of the quarter and year ended March 31, 2016 have been restated accordingly.
- 8 The Board of Directors vide their meeting dated August 29, 2016 approved, subject to shareholders' approval, buyback of equity shares of the Company. The shareholders approval was procured vide postal ballot results of which were announced on October 14, 2016. The Company concluded the said buyback of 1,170,000 Equity Shares of Rs. 10 each, at a buyback price of Rs. 2,000 per share and total buyback amount of Rs. 23,400 lacs. The settlement date for the said buyback was December 19, 2016. The shares so bought back were extinguished and the issued and paid-up capital stands amended accordingly.
- 9 The Board of Directors vide their meeting dated August 29, 2016, had given their consent for merger of Agilyst Inc., a step down subsidiary of the Company with eClerx LLC, a wholly owned subsidiary of the Company. The merger was approved by the respective state authorities of Agilyst Inc. and eClerx LLC and is effective from January 1, 2017. The merger aims at administrative convenience and maintaining a lean corporate structure.
- 10 The Company, through its subsidiary eClerx Investments Limited, acquired Agilyst Inc. in May 2012. The Company had reviewed the carrying value of investments in these subsidiaries and made a provision for diminution in value of Rs 2,591.38 lacs in the quarter ended September 30, 2015. The merger as described in note 7 above resulted in tax liability of Rs. 792.88 lacs in Agilyst Inc. resulting in further diminution in carrying value of investments in subsidiaries in the quarter ended September 30, 2016. eClerx Investments Limited has been wound up on March 28, 2017 for administrative convenience and maintaining a lean corporate structure which resulted in a diminution in value of investment in subsidiaries by Rs. 11.20 lacs in the current quarter.
- 11 The Board of Directors have recommended a dividend of Re. 1 per Equity Share of Rs. 10 each for the financial year 2016-17.

(Rs. in lacs)

Particulars	As at	As at
	March 31, 2017	March 31, 2016
<b>A. ASSETS</b>		
<b>1. Non current assets</b>		
Property, plant and equipment	5,494.27	7,016.00
Capital work-in-progress	112.08	-
Other intangible assets	347.85	656.02
Financial assets		
Investments	23,354.24	24,265.48
Long term loans	1,145.67	-
Other non-current financial assets	1,155.00	927.81
Non-current derivative instruments	885.00	339.64
Deferred tax assets (net)	-	23.45
Other non-current assets	3,796.65	3,550.64
	<b>36,290.76</b>	<b>36,779.04</b>
<b>2. Current assets</b>		
Financial assets		
Investments	25,139.90	21,913.59
Trade receivables	16,965.02	14,853.31
Cash and cash equivalents	29,695.05	23,554.53
Other current financial assets	9,523.03	9,296.96
Derivative instruments	5,537.72	1,150.72
Other current assets	1,855.95	1,112.28
Current tax assets	538.46	224.82
	<b>89,255.13</b>	<b>72,106.21</b>
<b>TOTAL - ASSETS</b>	<b>125,545.89</b>	<b>108,885.25</b>
<b>B. EQUITY AND LIABILITIES</b>		
<b>1. Equity</b>		
Equity share capital	3,978.42	4,078.87
Other equity	105,954.31	92,775.56
	<b>109,932.73</b>	<b>96,854.43</b>
<b>2. Non current liabilities</b>		
Employee benefit obligations	1,575.73	1,177.36
Other non-current liabilities	1,264.56	1,146.10
Deferred tax liabilities	198.31	-
	<b>3,038.60</b>	<b>2,323.46</b>
<b>3. Current Liabilities</b>		
Financial liabilities		
Trade payables	5,371.36	2,917.39
Other current financial liabilities	2,060.35	2,265.20
Other current liabilities	572.14	461.34
Employee benefit obligations	4,471.86	4,036.48
Current tax liabilities (net)	98.85	26.95
	<b>12,574.56</b>	<b>9,707.36</b>
<b>TOTAL - EQUITY AND LIABILITIES</b>	<b>125,545.89</b>	<b>108,885.25</b>

For and on behalf of Board of Directors

Place: Mumbai  
Date: May 30, 2017V.K. Mundhra  
Chairman