## ECLERX SERVICES LIMITED (as standalone entity)

CIN : L72200MH2000PLC125319
Regd. Office : Sonawala Building, 1st Floor, 29, Bank Street, Fort, Mumbai - 400023

## STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2015

|  | Particulars | Quarter Ended June 30, 2015 (Unudited) | Quarter Ended <br> March 31, 2015 <br> (Audited) | Quarter Ended June 30, 2014 (Unaudited) | Year Ended <br> March 31, 2015 <br> (Audited) |
| :---: | :---: | :---: | :---: | :---: | :---: |
| 1 | Income from Operations <br> Net Sales/Income from Operations | 24,710.61 | 21,561.92 | 18,901.87 | 81,833.50 |
|  | Total Income from Operations (net) | 24,710.61 | 21,561.92 | 18,901.87 | 81,833.50 |
| $\begin{aligned} & 2 \\ & \text { a) } \\ & \text { b) } \\ & \text { c) } \\ & \text { d) } \\ & \text { e) } \\ & \hline \end{aligned}$ | Expenses <br> Employees benefits expense Cost of technical sub-contractors Depreciation and amortisation expense Contract for services Other expenditure | $\begin{array}{r} 9,324.73 \\ 66.13 \\ 744.11 \\ 4,312.12 \\ 3,152.23 \\ \hline \end{array}$ | $\begin{array}{r} 7,647.69 \\ 62.78 \\ 888.32 \\ 4,071.66 \\ 3,896.66 \\ \hline \end{array}$ | $6,336.28$ 45.84 549.45 $3,451.95$ $2,228.01$ | $\begin{array}{r} 28,220.07 \\ 221.96 \\ 2,856.68 \\ 15,215.80 \\ 11,497.03 \\ \hline \end{array}$ |
|  | Total Expenses | 17,599.32 | 16,567.11 | 12,611.53 | 58,011.54 |
| 3 4 | Profit from Operations before Other Income, Finance Costs and Exceptional Items Other Income | $7,111.29$ $1,825.12$ | 4,994.81 <br> 939.38 | 6,290.34 <br> 93.86 | $\begin{array}{r} 23,821.96 \\ 3,181.39 \\ \hline \end{array}$ |
| 5 | Profit from ordinary activities before Finance Costs and Exceptional Items | 8,936.41 | 5,934.19 | 6,384.20 | 27,003.35 |
| $\begin{aligned} & \hline 6 \\ & 7 \\ & 8 \\ & \hline \end{aligned}$ | Finance Costs <br> Profit from ordinary activities after Finance Costs but before Exceptional Items Exceptional Items | $8,936.41$ | 5,934.19 | 6,384.20 | $27,003.35$ |
| 9 | Profit from ordinary activities before tax | 8,936.41 | 5,934.19 | 6,384.20 | 27,003.35 |
| 10 | Tax expense | 2,366.23 | 1,068.99 | 1,282.39 | 5,426.74 |
| 11 | Profit from Ordinary Activities after tax | 6,570.18 | 4,865.20 | 5,101.81 | 21,576.61 |
| 12 | Extraordinary Items | - | - | - | - |
| 13 | Net Profit for the period | 6,570.18 | 4,865.20 | 5,101.81 | 21,576.61 |
| 14 | Paid up Equity share Capital (Face Value of Rs. 10/- Each) | 3,039.16 | 3,035.09 | 3,028.81 | 3,035.09 |
| 15 | Reserves excluding Revaluation Reserve |  |  |  | 61,624.44 |
| 16.i | Earnings Per Share (EPS) (before extraordinary items) (of Rs. 10/- each) (Not Annualised) <br> Basic <br> Diluted | $\begin{aligned} & 21.63 \\ & 21.27 \\ & \hline \end{aligned}$ | $\begin{aligned} & 16.06 \\ & 15.70 \\ & \hline \end{aligned}$ | $\begin{aligned} & 16.89 \\ & 16.55 \\ & \hline \end{aligned}$ | $\begin{array}{r} 71.23 \\ 69.64 \\ \hline \end{array}$ |
| 16.ii | Earnings Per Share (EPS) (after extraordinary items) (of Rs. 10/- each) (Not Annualised) Basic Diluted | $\begin{aligned} & 21.63 \\ & 21.27 \\ & \hline \end{aligned}$ | $\begin{aligned} & 16.06 \\ & 15.70 \\ & \hline \end{aligned}$ | $\begin{aligned} & 16.89 \\ & 16.55 \\ & \hline \end{aligned}$ | $\begin{array}{r} 71.23 \\ 69.64 \\ \hline \end{array}$ |
| 17 | Public Shareholding Number of shares Percentage of Shareholding | $\begin{array}{r} 14,480,521 \\ 47.65 \% \\ \hline \end{array}$ | $\begin{array}{r} 14,439,766 \\ 47.58 \% \\ \hline \end{array}$ | $\begin{array}{r} 14,376,963 \\ 47.47 \% \\ \hline \end{array}$ | $\begin{array}{r} 14,439,766 \\ 47.58 \% \\ \hline \end{array}$ |
| 18 | Promoters and Promoter Group Shareholding <br> a) Pledged / Encumbered <br> - Number of Shares <br> - Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of Shares (as a \% of the total share capital of the company) <br> b) Non-encumbered <br> - Number of Shares <br> - Percentage of Shares (as a \% of the total shareholding of promoter and promoter group) <br> - Percentage of Shares (as a \% of the total share capital of the company) | $\begin{array}{r} \text { Nil } \\ \mathrm{NA} \\ \mathrm{NA} \\ 15,911,119 \\ 100.00 \% \\ 52.35 \% \end{array}$ | $\begin{array}{r} \text { Nil } \\ \mathrm{NA} \\ \mathrm{NA} \\ \\ 15,911,119 \\ 100.00 \% \\ 52.42 \% \end{array}$ | $\begin{array}{r} \text { Nil } \\ \mathrm{NA} \\ \mathrm{NA} \\ 15,911,119 \\ 100.00 \% \\ 52.53 \% \end{array}$ | $\begin{array}{r} \text { Nil } \\ \mathrm{NA} \\ \mathrm{NA} \\ \\ 15,911,119 \\ 100.00 \% \\ 52.42 \% \end{array}$ |


| 19 | Investor Complaints | Quarter Ended <br> Jun 30, 2015 |
| :---: | :--- | ---: |
|  | Pending at the beginning of the quarter | - |
|  | Received during the quarter | 4 |
|  | Disposed of during the quarter | 4 |
|  | Remaining unresolved at the end of the quarter | - |

Other Information :

| Particulars | Quarter Ended <br> June 30, 2015 <br> (Unaudited) | Quarter Ended <br> March 31, 2015 <br> (Audited) | Quarter Ended <br> June 30, 2014 <br> (Unaudited) | Year Ended lacs) <br> March 31, 2015 <br> (Audited) |
| :--- | ---: | ---: | ---: | ---: |
| Details of Other Income | 92.39 | 175.60 | 135.07 |  |
| Dividend Income | $1,647.62$ | 422.17 | $(481.70)$ | 417.99 |
| Exchange Difference (Net) | 85.11 | 341.61 | 440.49 | $1,161.21$ |
| Other Income | $\mathbf{1 , 8 2 5 . 1 2}$ | $\mathbf{9 3 9 . 3 8}$ | $\mathbf{9 3 . 8 6}$ | $\mathbf{3 , 1 8 2 1 . 3 9}$ |
| Total |  |  |  |  |

## Notes :

1 The above financial results, which have been subjected to Limited Review by Statutory Auditors, have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on August 10, 2015.

2 The Company operates under a single primary segment which is data management, analytics solutions and process outsourcing services. Further the risks and rewards under various geographies where the Company operates are similar in nature.

3 The figures for the quarter ended March 31, 2015 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2015 and unaudited published year-to-date figures up to December 31, 2014, being the end of the third quarter of the financial year, which were subjected to limited review.

4 The Company has deferred the recognition of cumulative Minimum Alternative Tax (MAT) credit of Rs. 3,263.87 lacs as at June 30, 2015, which could be available for set off against future tax liability under the provisions of the Income Tax Act, 1961 on account of uncertainty around the time frame within which income tax will be payable under the normal provisions against which the MAT credit can be utilised.

5 Tax expense for the quarter ended June 30, 2015 includes reversal of prior period deferred tax assets of Rs 476.24 lacs.
6 Figures for previous periods / year have been regrouped wherever necessary.

For and on behalf of Board of Directors
Place: Mumba
Date: August 10, 2015

