

ECLERX SERVICES LIMITED
CIN : L72200MH2000PLC125319

Regd. Office : Sonawala Building, 1st Floor, 29, Bank Street, Fort, Mumbai - 400 023

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND HALF YEAR ENDED SEPTEMBER 30, 2015

(Rs. in lacs, except per share data)

Sr. No.	Particulars	Quarter Ended September 30, 2015 (Unaudited)	Quarter Ended June 30, 2015 (Unaudited)	Quarter Ended September 30, 2014 (Unaudited)	Half Year Ended September 30, 2015 (Unaudited)	Half Year Ended September 30, 2014 (Unaudited)	Year Ended March 31, 2015 (Audited)
1	Income from operations						
	Net sales/Income from operations	32,850.97	29,828.82	23,182.64	62,679.79	44,920.72	94,211.95
	Total income from operations (net)	32,850.97	29,828.82	23,182.64	62,679.79	44,920.72	94,211.95
2	Expenses						
a)	Employees benefits expense	14,320.83	13,766.16	10,838.24	28,086.99	20,691.59	43,980.94
b)	Cost of technical sub-contractors	1,303.29	1,116.00	292.02	2,419.29	498.63	1,548.37
c)	Depreciation and amortisation expense	1,271.62	1,024.57	1,221.65	2,296.19	2,274.23	5,002.16
d)	Other expenditure	5,015.73	5,083.41	3,901.67	10,099.14	7,582.75	17,132.87
	Total expenses	21,911.47	20,990.14	16,253.58	42,901.61	31,047.20	67,664.34
3	Profit from operations before other income, finance costs and exceptional items	10,939.50	8,838.68	6,929.06	19,778.18	13,873.52	26,547.61
4	Other income	1,137.53	1,659.02	1,043.29	2,796.55	1,135.87	3,245.84
5	Profit from ordinary activities before finance costs and exceptional items	12,077.03	10,497.70	7,972.35	22,574.73	15,009.39	29,793.45
6	Finance costs	-	-	-	-	-	-
7	Profit from ordinary activities after finance costs but before exceptional items	12,077.03	10,497.70	7,972.35	22,574.73	15,009.39	29,793.45
8	Exceptional items	-	-	-	-	-	-
9	Profit from ordinary activities before tax	12,077.03	10,497.70	7,972.35	22,574.73	15,009.39	29,793.45
10	Tax expense	2,785.04	3,158.88	1,743.17	5,943.92	3,440.20	6,825.84
11	Profit from ordinary activities after tax	9,291.99	7,338.82	6,229.18	16,630.81	11,569.19	22,967.61
12	Extraordinary items	-	-	-	-	-	-
13	Net profit for the period / year	9,291.99	7,338.82	6,229.18	16,630.81	11,569.19	22,967.61
14	Share of profit / (loss) of associates	-	-	-	-	-	-
15	Minority interest	19.90	14.87	-	34.77	-	-
16	Net profit after taxes, minority interest and share of profit / (loss) of associates	9,272.09	7,323.95	6,229.18	16,596.04	11,569.19	22,967.61
17	Paid up equity share capital (Face value of Rs. 10 each)	3,045.80	3,039.16	3,030.44	3,045.80	3,030.44	3,035.09
18	Reserves excluding revaluation reserve	-	-	-	-	-	68,451.87
19.i	Earnings per share (EPS) (before extraordinary items) (of Rs. 10 each) (Not annualised)						
	Basic	30.49	24.11	20.57	54.57	38.25	75.82
	Diluted	29.89	23.71	20.13	53.50	37.46	74.13
19.ii	Earnings per share (EPS) (after extraordinary items) (of Rs. 10 each) (Not annualised)						
	Basic	30.49	24.11	20.57	54.57	38.25	75.82
	Diluted	29.89	23.71	20.13	53.50	37.46	74.13
20	Public shareholding						
	Number of shares	14,546,882	14,480,521	14,393,264	14,546,882	14,393,264	14,439,766
	Percentage of shareholding	47.76%	47.65%	47.50%	47.76%	47.50%	47.58%
21	Promoters and promoter group shareholding						
a)	Pledged / encumbered						
	- Number of shares	Nil	Nil	Nil	Nil	Nil	Nil
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	NA	NA	NA	NA	NA	NA
	- Percentage of shares (as a % of the total share capital of the Company)	NA	NA	NA	NA	NA	NA
b)	Non-encumbered						
	- Number of shares	15,911,119	15,911,119	15,911,119	15,911,119	15,911,119	15,911,119
	- Percentage of shares (as a % of the total shareholding of promoter and promoter group)	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%
	- Percentage of shares (as a % of the total share capital of the Company)	52.24%	52.35%	52.50%	52.24%	52.50%	52.42%

	Quarter Ended September 30, 2015
22 Investor Complaints	
Pending at the beginning of the quarter	-
Received during the quarter	14
Disposed off during the quarter	14
Remaining unresolved at the end of the quarter	-

Other Information :

(Rs. in lacs)

Particulars	Quarter Ended September 30, 2015 (Unaudited)	Quarter Ended June 30, 2015 (Unaudited)	Quarter Ended September 30, 2014 (Unaudited)	Half Year Ended September 30, 2015 (Unaudited)	Half Year Ended September 30, 2014 (Unaudited)	Year Ended March 31, 2015 (Audited)
Details of other income						
Dividend income	93.53	114.82	111.80	208.35	251.93	564.66
Exchange difference (net)	979.42	1,392.17	593.43	2,371.59	95.79	1,154.62
Other income	64.58	152.03	338.06	216.61	788.15	1,526.56
Total	1,137.53	1,659.02	1,043.29	2,796.55	1,135.87	3,245.84

Notes :

- The above financial results, which have been subjected to Limited Review by Statutory Auditors, have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on November 2, 2015.
- The consolidated financial results of eClerx Services Limited ('the Company') alongwith its subsidiaries(together referred to as 'the Group') are compiled from the consolidated financial statements prepared in accordance with the principles and procedures for the preparation and presentation of consolidated accounts as set out in the Accounting Standard 21 on 'Consolidated Financial Statements' as specified under section 133 of the Companies Act, 2013, read with rule 7 of the Companies (Accounts) Rules, 2014.
- The Company operates under a single primary segment which is data management, analytics solutions and process outsourcing services. Further the risks and rewards under various geographies where the Company operates are similar in nature.
- Till the year ended March 31, 2015, the Company amortised goodwill on consolidation over a period of ten years and also, tested it for impairment. From April 1, 2015, the Company has changed its policy whereby goodwill is tested for impairment and is not amortised. The management believes that the change in policy would result in a more appropriate presentation of the financial results of the Group. Had the Company continued to follow the earlier policy, its depreciation and amortisation expense for the quarter and half year ended September 30, 2015 would have been higher by Rs. 737.12 lacs and Rs. 1,355.96 lacs respectively and profit after tax would have been lower by Rs 737.12 lacs and Rs. 1,355.96 lacs respectively.
- The Company has deferred the recognition of cumulative Minimum Alternative Tax (MAT) credit of Rs. 2,564.88 lacs as at September 30, 2015, which could be available for set off against future tax liability under the provisions of the Income Tax Act, 1961 on account of uncertainty around the time frame within which income tax will be payable under the normal provisions against which the MAT credit can be utilised.
- The Company has acquired the entire shareholding of CLX Europe S.P.A a joint stock company based in Italy effective April 22, 2015 through its overseas subsidiary eClerx Investement (UK) Limited for a consideration of Euro 175.73 lacs. Accordingly, the consolidated financial results for the quarter and half year ended September 30, 2015 also include the results of CLX Europe S.P.A for the period post acquisition and hence results are not comparative to that extent.
- The Board of Directors in their meeting held on November 2, 2015 recommended issue of bonus equity shares in the ratio of one bonus equity share for every three equity shares held in the Company. The shareholder approval is being sought via postal ballot.
- The Board of Directors in their meeting held on September 11, 2015 approved the Scheme of Amalgamation of Agilyst Consulting Private Limited, a step down subsidiary, with eClerx Services Limited ('the Company'), subject to all relevant approvals.
- Tax expense for the quarter ended June 30, 2015 and half year ended September 30, 2015 includes reversal of prior period deferred tax assets of Rs 476.24 lacs.
- Statement of assets and liabilities as at:

Particulars	(Rs. in lacs)	
	September 30, 2015	March 31, 2015
Equity and liabilities		
Share capital	3,045.80	3,035.09
Reserves and surplus	85,467.59	68,451.87
	88,513.39	71,486.96
Share application money pending allotment	123.21	13.47
Minority Interest	67.60	-
Non current liabilities		
Deferred tax liability (Net)	189.68	181.16
Long-term provisions	1,368.32	1,104.91
Other Non Current Liabilities	1,523.10	1,040.87
	3,081.10	2,326.94
Current liabilities		
Trade payables	908.01	171.69
Other current liabilities	5,216.00	3,539.77
Short-term provisions	6,975.94	18,378.10
	13,099.95	22,089.56
Total Equity and Liabilities	104,885.25	95,916.93
Assets		
Non current assets		
Fixed assets		
Tangible assets	9,691.14	6,950.93
Intangible assets	1,189.31	1,177.62
Goodwill on consolidation	24,923.97	8,575.01
Capital work in progress	29.75	114.87
Deferred tax assets (Net)	85.24	697.45
Long-term loans and advances	6,558.03	6,502.12
	42,477.44	24,018.00
Current Assets		
Current investments	7,167.27	15,528.67
Inventories	100.72	-
Trade receivables	19,323.02	12,613.88
Cash and bank balances	22,536.04	28,657.58
Short-term loans and advances	2,442.65	1,511.52
Other current assets	10,838.11	13,587.28
	62,407.81	71,898.93
Total Assets	104,885.25	95,916.93

- The Standalone Financial results of the Company would be available for perusal on the company's website viz www.eclerx.com. Key standalone financial information is given below:

Particulars	Quarter Ended			Half Year Ended		Year Ended March 31, 2015 (Audited)
	September 30, 2015 (Unaudited)	June 30, 2015 (Unaudited)	September 30, 2014 (Unaudited)	September 30, 2015 (Unaudited)	September 30, 2014 (Unaudited)	
Income from operations	26,951.62	24,710.61	20,178.05	51,662.23	39,079.92	81,833.50
Profit before tax	7,385.06	8,936.41	7,404.56	16,321.47	13,788.76	27,003.35
Profit after tax	5,267.50	6,570.18	5,870.72	11,837.68	10,972.53	21,576.61

- Figures for previous quarters/ period have been regrouped, wherever necessary.

For and on behalf of Board of Directors

Place: Mumbai
Date: November 2, 2015

V. K. Mundhra
Chairman