

ECLERX SERVICES LIMITED

CIN : L72200MH2000PLC125319

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STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER AND NINE MONTHS ENDED DECEMBER 31, 2015

(Rs. in lacs, except per share data)

Sr. No.	Particulars	Quarter Ended December 31, 2015 (Unaudited)	Quarter Ended September 30, 2015 (Unaudited)	Quarter Ended December 31, 2014 (Unaudited)	Nine Months Ended December 31, 2015 (Unaudited)	Nine Months Ended December 31, 2014 (Unaudited)	Year Ended March 31, 2015 (Audited)
1	Income from operations						
	Net sales/Income from operations	34,434.32	32,850.97	24,160.85	97,114.11	69,081.57	94,211.95
	Total income from operations (net)	34,434.32	32,850.97	24,160.85	97,114.11	69,081.57	94,211.95
2	Expenses						
a)	Employee benefits expense	14,955.48	14,320.83	11,326.91	43,042.47	32,018.50	43,980.94
b)	Cost of technical sub-contractors	1,711.06	1,303.29	325.69	4,130.35	824.32	1,548.37
c)	Depreciation and amortisation expense	1,393.96	1,271.62	1,272.38	3,690.15	3,546.61	5,002.16
d)	Other expenditure	5,302.38	5,015.73	4,397.55	15,401.52	11,976.73	17,132.87
	Total expenses	23,362.88	21,911.47	17,322.53	66,264.49	48,366.16	67,664.34
3	Profit from operations before other income, finance costs and exceptional items	11,071.44	10,939.50	6,838.32	30,849.62	20,715.41	26,547.61
4	Other income	412.33	1,137.53	1,137.69	3,208.88	2,269.99	3,245.84
5	Profit from ordinary activities before finance costs and exceptional items	11,483.77	12,077.03	7,976.01	34,058.50	22,985.40	29,793.45
6	Finance costs	2.12	-	-	2.12	-	-
7	Profit from ordinary activities after finance costs but before exceptional items	11,481.65	12,077.03	7,976.01	34,056.38	22,985.40	29,793.45
8	Exceptional items	-	-	-	-	-	-
9	Profit from ordinary activities before tax	11,481.65	12,077.03	7,976.01	34,056.38	22,985.40	29,793.45
10	Tax expense	2,615.57	2,785.04	1,895.66	8,559.49	5,335.86	6,825.84
11	Profit from ordinary activities after tax	8,866.08	9,291.99	6,080.35	25,496.89	17,649.54	22,967.61
12	Extraordinary items	-	-	-	-	-	-
13	Net profit for the period / year	8,866.08	9,291.99	6,080.35	25,496.89	17,649.54	22,967.61
14	Share of profit / (loss) of associates	-	-	-	-	-	-
15	Minority interest	(3.66)	19.90	-	31.11	-	-
16	Net profit after taxes, minority interest and share of profit / (loss) of associates	8,869.74	9,272.09	6,080.35	25,465.78	17,649.54	22,967.61
17	Paid up equity share capital (Face value of Rs. 10 each)	4,072.24	3,045.80	3,034.09	4,072.24	3,034.09	3,035.09
18	Reserves excluding revaluation reserve						68,451.87
19.i	Earnings per share (EPS) (before extraordinary items) (of Rs. 10 each) (Not annualised) (Refer Note 6)						
	Basic	21.83	22.87	15.06	62.68	43.73	56.87
	Diluted	21.38	22.42	14.74	61.39	42.80	55.60
19.ii	Earnings per share (EPS) (after extraordinary items) (of Rs. 10 each) (Not annualised) (Refer Note 6)						
	Basic	21.83	22.87	15.06	62.68	43.73	56.87
	Diluted	21.38	22.42	14.74	61.39	42.80	55.60

Other Information :

(Rs. in lacs)

Particulars	Quarter Ended December 31, 2015 (Unaudited)	Quarter Ended September 30, 2015 (Unaudited)	Quarter Ended December 31, 2014 (Unaudited)	Nine Months Ended December 31, 2015 (Unaudited)	Nine Months Ended December 31, 2014 (Unaudited)	Year Ended March 31, 2015 (Audited)
Details of other income						
Dividend income	109.62	93.53	121.50	317.97	373.43	564.66
Exchange difference (net)	219.13	979.42	628.10	2,590.72	723.89	1,154.62
Other income	83.58	64.58	388.09	300.19	1,172.67	1,526.56
Total	412.33	1,137.53	1,137.69	3,208.88	2,269.99	3,245.84

Notes :

- 1 The above financial results, which have been subjected to Limited Review by Statutory Auditors, have been reviewed by the Audit Committee and approved by the Board of Directors at its meeting held on January 29, 2016.
- 2 The consolidated financial results of eClerx Services Limited ('the Company') alongwith its subsidiaries (together referred to as 'the Group') are compiled from the consolidated financial statements prepared in accordance with the principles and procedures for the preparation and presentation of consolidated accounts as set out in the Accounting Standard 21 on 'Consolidated Financial Statements' as specified under section 133 of the Companies Act, 2013, read with rule 7 of the Companies (Accounts) Rules, 2014.
- 3 The Group operates under a single primary segment which is data management, analytics solutions and process outsourcing services. Further the risks and rewards under various geographies where the Group operates are similar in nature.
- 4 Till the year ended March 31, 2015, the Company amortised goodwill on consolidation over a period of ten years and also, tested it for impairment. From April 1, 2015, the Company has changed its policy whereby goodwill is tested for impairment and is not amortised. The management believes that the change in policy would result in a more appropriate presentation of the financial results of the Group. Had the Company continued to follow the earlier policy, its depreciation and amortisation expense for the quarter and nine month ended ended December 31, 2015 would have been higher by Rs. 736.57 lacs and Rs. 2,092.53 lacs respectively and profit after tax would have been lower by Rs 736.57 lacs and Rs. 2,092.53 lacs respectively.
- 5 The Company has deferred the recognition of cumulative Minimum Alternative Tax (MAT) credit of Rs. 2,332.22 lacs as at December 31, 2015, which could be available for set off against future tax liability under the provisions of the Income Tax Act, 1961 on account of uncertainty around the time frame within which income tax will be payable under the normal provisions against which the MAT credit can be utilised.
- 6 The shareholders of the Company, approved issue of Bonus Equity Shares in the ratio of 1:3 via postal ballot, result of which was announced on December 7, 2015. The EPS has been restated for all periods presented to give effect of the Bonus Equity Shares approved by the shareholders.
- 7 The Standalone Financial results of the Company would be available for perusal on the company's website viz www.eclerx.com. Key standalone financial information is given below:

(Rs. in lacs)

	Quarter Ended December 31, 2015 (Unaudited)	Quarter Ended September 30, 2015 (Unaudited)	Quarter Ended December 31, 2014 (Unaudited)	Nine Months Ended December 31, 2015 (Unaudited)	Nine Months Ended December 31, 2014 (Unaudited)	Year Ended March 31, 2015 (Audited)
Income from operations	29,024.01	26,951.62	21,191.66	80,686.24	60,271.58	81,833.50
Profit before tax	10,203.96	7,385.06	7,280.40	26,525.43	21,069.16	27,003.35
Profit after tax	8,043.16	5,267.50	5,738.88	19,880.84	16,711.41	21,576.61

- 8 Figures for previous quarters/ period have been regrouped, wherever necessary.

For and on behalf of Board of Directors

Place: Mumbai
Date: January 29, 2016

V. K. Mundhra
Chairman