## S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

12th Floor, The Ruby 29 Senapati Bapat Marg Dadar (West) Mumbai - 400 028, India

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Independent Auditor's Review Report on the Unaudited Quarterly and Year to Date Standalone Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

**Review Report to The Board of Directors of eClerx Services Limited** 

- 1. We have reviewed the accompanying statement of unaudited standalone financial results of eClerx Services Limited (the "Company") for the quarter ended June 30, 2019 and year to date from April 1, 2019 to June 30, 2019 (the "Statement") attached herewith, being submitted by the Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015 (the "Regulation") as amended, read with SEBI Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 (the "Circular").
- 2. The preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, "Interim Financial Reporting" (Ind AS 34) prescribed under Section 133 of the Companies Act, 2013, as amended, (the "Act"), read with relevant rules issued thereunder and other accounting principles generally accepted in India, read with the Circular is the responsibility of the Company's management and has been approved by the Board of Directors of the Company. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review is limited primarily to inquiries of Company personnel and analytical procedures applied to financial data and thus provides less assurance than an audit. We have not performed an audit and accordingly, we do not express an audit opinion.
- 4. Based on our review conducted as above, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with the recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ("Ind AS") specified under Section 133 of the Act read with relevant rules issued thereunder and other recognised accounting practices and policies has not disclosed the information required to be disclosed in terms of the Regulation, read with the Circular, including the manner in which it is to be disclosed, or that it contains any material misstatement.

For S.R. BATLIBOI & ASSOCIATES LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004

per Amit Majmudar

Partner

Membership No.: 36656

UDIN: 19036656AAAAAY1409

Pune

August 2, 2019

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## **ECLERX SERVICES LIMITED**

CIN: L72200MH2000PLC125319

Regd. Office: Sonawala Building, 1st Floor, 29, Bank Street, Fort, Mumbai - 400 023

## STATEMENT OF STANDALONE UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED JUNE 30, 2019

(In Rupees million, except per share data)

	Particulars	Quarter ended			Year ended
Sr.		June 30, 2019 (Unaudited)	March 31, 2019 (Audited)*	June 30, 2018 (Unaudited)	March 31, 2019 (Audited)
No.					
	Revenue from operations	2,776.72	2,927.03	2,818.74	11,398.18
	Other income	115.60	123.37	212.25	558.25
	Total Income (I + II)	2,892.32	3,050.40	3,030.99	11,956.43
	Expenses				
1	Expenses Employee benefits expense	1,239.97	1,135.80	1,163.83	4,614.07
	Depreciation and amortisation expense	109.83	78.80	51.67	261.55
	Cost of technical sub-contractors	45.53	36.21	22.08	112.24
	Sales and marketing services	653.50	617.85	623.89	2,391.88
	Other expense	361.00	445.56	408.43	1,733.05
_	Finance cost	40.10	<del>-</del>	-	-
	Total expenses (IV)	2,449.93	2,314.22	2,269.90	9,112.79
	Profit before exceptional items and tax (III-IV)	442.39	736.18	761.09	2,843.64
	Exceptional items	-	-		<u>-</u>
VII	Profit before tax (V-VI)	442.39	736.18	761.09	2,843.64
VIII	Tax expense	104.12	171.80	239.31	747.51
VIII	(1) Current tax	128.60	179.76	244.47	810.09
	(2) Deferred tax	(24.48)	(7.96)	(5.16)	(62.58)
IX	Profit for the period (VII-VIII)	338.27	564.38	521.78	2,096.13
X	Other Comprehensive Income / (Loss) ('OCI')	25.32	168.20	(302.72)	(39.47
^	A (i) Items that will not be reclassified to profit or loss	(30.74	0.65	9.90	(12.33
	(ii) Income tax relating to items that will not be reclassified to profit or loss	9.10	(0.25	(2.75)	3.50
	B (i) Items that will be reclassified to profit or loss (net)	61.13	232.29	(428.14)	(41.91
	(ii) Income tax relating to items that will be reclassified to profit or loss	(14.17	(64.49	118.27	11.27
ΧI	Total Comprehensive Income for the period (IX+X) (Comprising Profit and Other Comprehensive Income for the period)	363.59	732.58	219.06	2,056.66
XII	Paid up equity share capital			222.55	207 1
	(Face value of Rs. 10 each, fully paid up)	369.83	387.11	386.58	12.664.9
XIII					12,004.9
XIV	Earnings per share: (in Rs.)				54.4
	(1) Basic	8.7			
	(2) Diluted	8.7	6 14.56	6 13.45	54.1

<sup>\*</sup> Refer Note 3

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## Notes:

- 1 The statement of unaudited financial results for the quarter ended June 30, 2019 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on August 2, 2019. There are no qualifications in the limited review report issued by the auditors.
- 2 These financial results have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards (Ind AS) 34, 'Interim Financial Reporting' prescribed under Section 133 of the Companies Act, 2013, as amended read with the relevant rules issued thereunder.
- The figures for quarter ended March 31, 2019 are the balancing figures between audited figures in respect of the full financial year ended March 31, 2019 and unaudited published year to date figures up to December 31, 2018, being the date of the end of third quarter of the financial year, which were subject to limited review by the auditors.
- The Company operates under a single reportable segment which is data management, analytics solutions and process outsourcing services. Further the risks and rewards under various geographies where the Company operates are similar in nature.
- The Board of Directors vide their meeting dated March 14, 2019 approved, subject to shareholders' approval, buyback of equity shares of the Company. The shareholders approval was procured vide postal ballot, results of which were announced on April 26, 2019. The Company concluded the said buyback of 1,746,666 equity shares of Rs 10 each, at a buyback price of Rs. 1,500 per share and total buyback amount of Rs.2,620 million. The settlement date for the said buyback was June 24, 2019. The shares so bought back were extinguished and the issued and paid-up capital stands amended accordingly.
- Effective April 1, 2019, the Company adopted Ind AS 116 'Leases', applied to all lease contracts existing as on April 1, 2019 using the modified retrospective method and has taken the cumulative adjustment to opening retained earnings as on April 1, 2019, i.e on the date of initial application. Accordingly, comparatives for the year ended March 31, 2019 have not been retrospectively adjusted. On transition, the adoption of new standard resulted in recognition of Right of Use asset (ROU) of Rs.884.30 million and a lease liability of Rs.1,091.65 million. The cumulative effect of applying the standard resulted in Rs.48.34 million being debited to opening retained earnings, net of taxes. In the statement of profit and loss for the current period, the nature of expenses in respect of operating leases has changed from lease rent in previous periods to depreciation cost for the ROU and finance cost for interest accrued on lease liability. The following table summarises the impact of Ind AS 116 on financial results.

Particulars	Quarter ended June 30, 2019	
Ind AS 116 - Depreciation is higher by	49.78	
Ind AS 116 - Finance cost is higher by	40.10	
	89.88	
Ind AS 17 - Rent Expense is lower by	(86.80)	
Profit before tax is lower by	3.08	

For and on behalf of Board of Directors

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Place: Pune

Date: August 2, 2019

SIGNED FOR IDENTIFICATION
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S.R. BATLIBOI & ASSOCIATES LLP

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Executive Director