



Investor Factsheet

Stock Profile	
Sector	ITeS
BSE	532927
NSE	ECLERX
Listing Date	December 2007
Issued Shares* (Rs. mn)	369.83
Share Price*	365.40
Market Cap* (Rs. mn)	13,513.74
52-week Range*	320.00 – 1,155.90
* As on March 31, 2020	

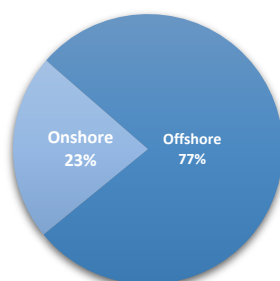
Investment Highlights

- Niche in running innovative operations for large portfolios of complex processes with a highly referenceable client base
- Market leader in a growing, addressable market for specialized services
- Sector leading operating margins of 16% and net margins of 14%
- Revenue CAGR of 20% and PAT CAGR of 11% over the last ten years
- Highly liquid balance sheet
- Consistent history of payout ratio
- ISO 27001 and SSAE16 compliant; assessed at CMMI and PCMM level 3
- In-house R&D center recognized by DSIR, Government of India

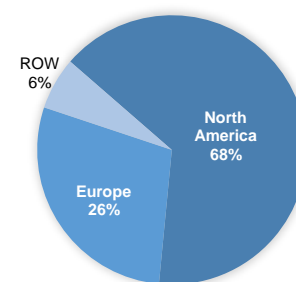
Shareholding Pattern as on March 31, 2020	
Promoters	50.76%
Bodies Corporate	0.57%
Public and Others	10.00%
MF/UTI/FIS	21.11%
FII's	17.56%

Valuations as on March 31, 2020	
EV/Sales	0.94
EV/EBITDA	3.65
P/E	6.37

Revenue Distribution

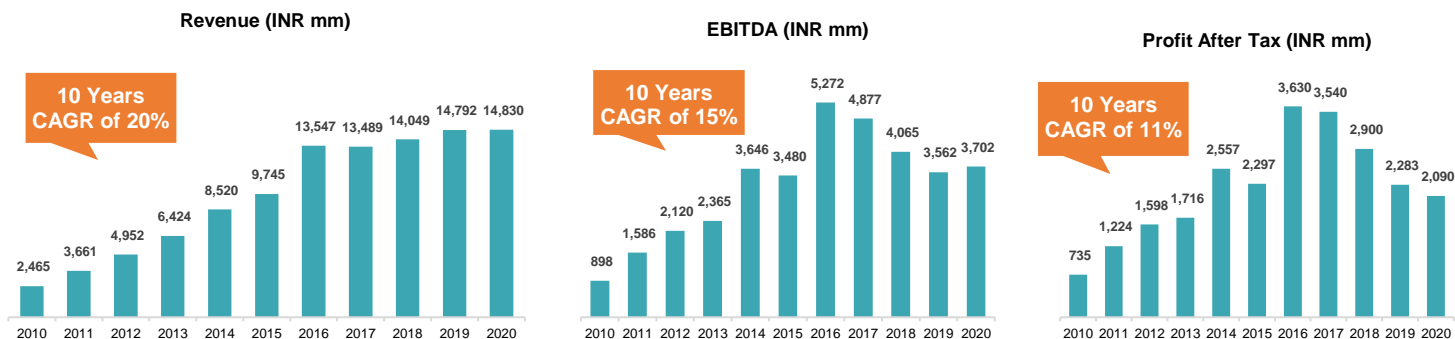


By Delivery Mix (FY20)



By Geography (FY20)

Financial Highlights



About eClerx

eClerx provides critical business operations, analytics and automation services to some of the world’s leading companies across financial services, cable & telecom, retail, fashion, luxury, media & entertainment, manufacturing, travel & leisure, software and high-tech. Incorporated in 2000, eClerx is one of India’s leading business process management and data analytics companies and is today traded on both the Bombay and National Stock Exchanges of India. eClerx has about 8,500 employees spanning 20+ nationalities across 20+ global cities including Amsterdam, Austin, Chandigarh, Dublin, Hamburg, London, Mumbai, New York, Philadelphia, Phuket, Pune, Singapore and Verona. eClerx’s technology R&D center in Mumbai was recognized by Govt. of India’s Department for Scientific & Industrial Research. This center does research using technologies that include Big-data, Analytics and Machine Learning & Robotics Process Automations and has successfully commercialized many leading products including our flagship Robotics platform Roboworx®.

Domain Offerings

eClerx Markets:

For financial organizations across the world, eClerx Markets, offers consulting, technological innovation, and process management expertise to uniquely solve operational challenges. With nearly two decades of industry experience complemented by the application of smart automation and robotics, our team of experts deliver holistic solutions across the trade life cycle, change management, data analytics, compliance, cash securities operations, document digitization and generation, and outreach.

eClerx Digital:

eClerx Digital is the trusted partner of choice to the world’s largest global brands for creative production, eCommerce / web operations, and analytics & insights services. We improve profitability for their digital businesses. Our team consisting of several thousands of full-time digital delivery employees across our global production hubs apply deep digital expertise to effectively support the most demanding global clients by employing a follow the sun delivery model. eClerx Digital’s innovative delivery model drives the “metrics that matter” for our clients: improved acquisition, conversion and retention and overall lifetime value of their customers.

eClerx Customer Operations:

eClerx Customer Operations uniquely improves customer experience and operational efficiencies by leveraging deep domain knowledge, advanced automation, and data analytics. We are leaders in quality monitoring and insights, digital care services, and advanced technical operations.

For further information, please contact:

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