



## Investor Factsheet

Stock Profile	
Sector	ITeS
BSE	532927
NSE	ECLERX
Listing Date	December 2007
Issued Shares* (Rs. mn)	348.90
Share Price*	1103
Market Cap* (Rs. mn)	38483.21
52-week Range*	361.70 – 1103
* As on March 31, 2021	

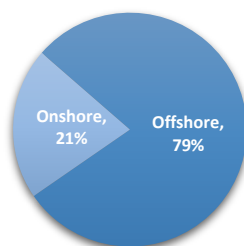
## Investment Highlights

- Niche in running innovative operations for large portfolios of complex processes with a highly referenceable client base
- Market leader in a growing, addressable market for specialized services
- Sector leading operating margins of 23% and net margins of 18%
- Revenue CAGR of 16% and PAT CAGR of 9% over the last ten years
- Highly liquid balance sheet
- Consistent history of payout ratio
- ISO 27001 and SSAE16 compliant; assessed at CMMI and PCMM level 3
- In-house Automation team enabling managed services

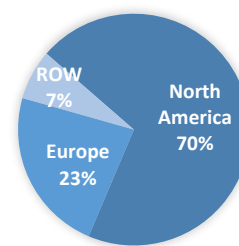
Shareholding Pattern as on March 31, 2021	
Promoters	53.81%
Bodies Corporate	0.65%
Public and Others	12.67%
MF/UTI/FIS	14.01%
FII's	18.86%

Valuations as on March 31, 2021	
EV/Sales	2.36
EV/EBITDA	7.65
P/E	13.57

## Revenue Distribution

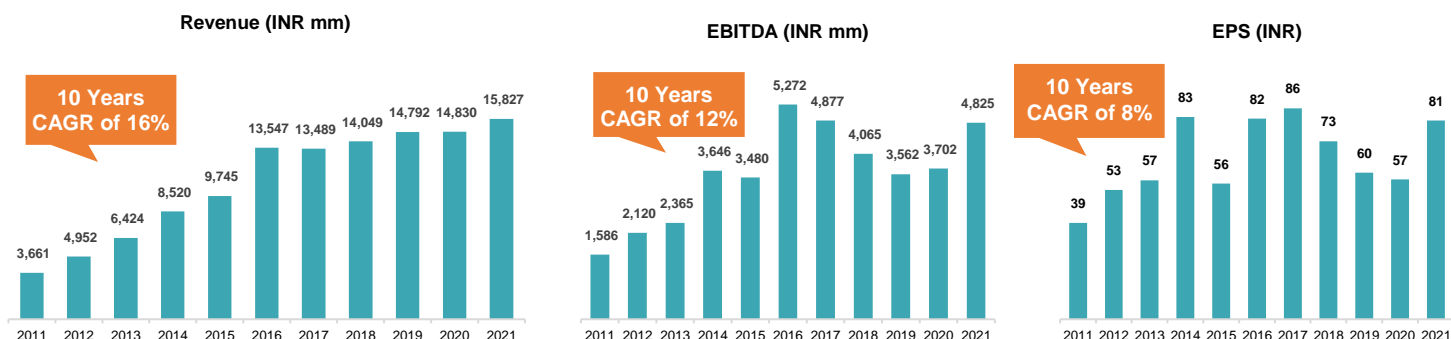


By Delivery Mix (FY21)



By Geography (FY21)

## Financial Highlights



## About eClerx

eClerx provides business process management, automation and analytics services to a number of Fortune 2000 enterprises, including some of the world's leading financial services, communications, retail, fashion, media & entertainment, manufacturing, travel & leisure and technology companies. Incorporated in 2000, eClerx is today traded on both the Bombay and National Stock Exchanges of India. The firm employs about 12000 people across Australia, Canada, Germany, India, Italy, Netherlands, Philippines, Singapore, Thailand, UK and the USA. For more information, visit [www.eclerx.com](http://www.eclerx.com).

## Domain Offerings

### eClerx Markets:

For financial organizations across the world, eClerx Markets, offers consulting, technological innovation, and process management expertise to uniquely solve operational challenges. With nearly two decades of industry experience complemented by the application of smart automation and robotics, our team of experts deliver holistic solutions across the trade life cycle, change management, data analytics, compliance, cash securities operations, document digitization and generation, and outreach.

### eClerx Digital:

eClerx Digital is the trusted partner of choice to the world's largest global brands for creative production, eCommerce / web operations, and analytics & insights services. We improve profitability for their digital businesses. Our team consisting of several thousands of full-time digital delivery employees across our global production hubs apply deep digital expertise to effectively support the most demanding global clients by employing a follow the sun delivery model. eClerx Digital's innovative delivery model drives the "metrics that matter" for our clients: improved acquisition, conversion and retention and overall lifetime value of their customers.

### eClerx Customer Operations:

eClerx Customer Operations uniquely improves customer experience and operational efficiencies by leveraging deep domain knowledge, advanced automation, and data analytics. We are leaders in quality monitoring and insights, digital care services, and advanced technical operations.

For further information, please contact:

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