

Chartered Accountants

67, Institutional Area Sector 44, Gurugram - 122 003 Haryana, India

Tel: +91 124 681 6000

Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

Review Report to The Board of Directors eClerx Services Limited

- 1. We have reviewed the accompanying Statement of Unaudited Consolidated Financial Results of eClerx Services Limited (the "Holding Company") and its subsidiaries (the Holding Company and its subsidiaries together referred to as "the Group") for the quarter ended September 30, 2023 and year to date from April 1, 2023 to September 30, 2023 (the "Statement") attached herewith, being submitted by the Holding Company pursuant to the requirements of Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended (the "Listing Regulations").
- 2. The Holding Company's Management is responsible for the preparation of the Statement in accordance with the recognition and measurement principles laid down in Indian Accounting Standard 34, (Ind AS 34) "Interim Financial Reporting" prescribed under Section 133 of the Companies Act, 2013 as amended (the "Act"), read with relevant rules issued thereunder and other accounting principles generally accepted in India and in compliance with Regulation 33 of the Listing Regulations. The Statement has been approved by the Holding Company's Board of Directors. Our responsibility is to express a conclusion on the Statement based on our review.
- 3. We conducted our review of the Statement in accordance with the Standard on Review Engagements (SRE) 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity" issued by the Institute of Chartered Accountants of India. This standard requires that we plan and perform the review to obtain moderate assurance as to whether the Statement is free of material misstatement. A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

We also performed procedures in accordance with the Circular No. CIR/CFD/CMD1/44/2019 dated March 29, 2019 issued by the Securities and Exchange Board of India under Regulation 33(8) of the Listing Regulations, to the extent applicable.

- 4. The Statement includes the results of the entities as mentioned in Annexure to this Report.
- 5. Based on our review conducted and procedures performed as stated in paragraph 3 above and based on the consideration of the review reports of other auditors referred to in paragraph 6 below, nothing has come to our attention that causes us to believe that the accompanying Statement, prepared in accordance with recognition and measurement principles laid down in the aforesaid Indian Accounting Standards ('Ind AS') specified under Section 133 of the Act, read with relevant rules issued thereunder and other accounting principles generally accepted in India, has not disclosed the information required to be disclosed in terms of the Listing Regulations, including the manner in which it is to be disclosed, or that it contains any material misstatement.





S.R. BATLIBOI & ASSOCIATES LLP

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6. The accompanying Statement includes unaudited interim financial results and other unaudited financial information, in respect of four subsidiaries whose unaudited interim financial results and other unaudited financial information include Group's share of total assets of Rs. 3,564.46 million as on September 30, 2023, and Group's share of total revenues of Rs. 627.19 million and Rs. 1,256.78 million, Group's share of net profit after tax of Rs. 78.42 million and Rs. 144.78 million and Group's share of total comprehensive income of Rs. 68.94 million and Rs. 134.12 million for the quarter ended September 30, 2023 and for the period April 1, 2023 to September 30, 2023, respectively, and net cash inflows of Rs 254.31 million for the period April 1, 2023 to September 30, 2023, as considered in the Statement which have been reviewed by their respective independent auditors. The independent auditor's reports on interim financial information/ financial results of these entities have been furnished to us by the Management and our conclusion on the Statement, in so far as it relates to the amounts and disclosures in respect of these subsidiaries is based solely on the report of such auditors and procedures performed by us as stated in paragraph 3 above. Our conclusion on the Statement is not modified in respect of the above matter.

For S.R. Batliboi & Associates LLP

Chartered Accountants

ICAI Firm registration number: 101049W/E300004



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per Vineet Kedia

Partner

Membership No.: 212230 UDIN: 23212230BGSSIX4237

Gurugram

November 09, 2023



Chartered Accountants

Annexure to the Independent Auditor's Review Report on the Quarterly and Year to Date Unaudited Consolidated Financial Results of the Company Pursuant to the Regulation 33 of the SEBI (Listing Obligations and Disclosure Requirements) Regulations, 2015, as amended

| Sr. No. | Name of subsidiaries |
|---------|--|
| 1 | eClerx LLC |
| 2 | eClerx Limited |
| 3 | eClerx Private Limited |
| 4 | eClerx Investments (UK) Limited |
| 5 | eClerx Canada Limited |
| 6 | CLX Europe S.P.A |
| 7 | CLX Europe Media Solution GmbH |
| 8 | CLX Europe Media Solution Limited |
| 9 | CLX Thai Company Limited |
| 10 | eClerx Employee Welfare Trust |
| 11 | eClerx B.V. |
| 12 | Eclipse Global Holdings LLC |
| 13 | eClerx Pty Ltd |
| 14 | ASEC Group, LLC |
| 15 | Personiv Contact Centers LLC |
| 16 | Personiv Contact Centers India Private Limited |
| 17 | AG Resources (India) Private Limited |
| 18 | AGR Operations Manila Inc |





ECLERX SERVICES LIMITED CIN: L72200MH2000PLC125319

Regd. Office: Sonawala Building, 1st Floor, 29, Bank Street, Fort, Mumbai - 400 023

STATEMENT OF CONSOLIDATED UNAUDITED FINANCIAL RESULTS FOR THE QUARTER ENDED SEPTEMBER 30, 2023

| | | | Quarter ended | | Half year ended | | Year ended | |
|---------------|---|-----------------------|---|-----------------------|-----------------------|-----------------------|-------------------|--|
| Sr. No. | Particulars | September 30, 2023 | June 30, 2023 | September 30, 2022 | September 30, 2023 | September 30, 2022 | March 31, 2023 | |
| | | Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited | |
| | Revenue from operations | 7,217.78 | 6,844.77 | 6,502.94 | 14,062.55 | 12,681.29 | 26,478.97 | |
| ll l | Other income | 141.18 | 76.83 | 209,61 | 218,01 | 429.78 | 659,51 | |
| 311 | Total Income (I + II) | 7,358.96 | 6,921.60 | 6,712.55 | 14,280.56 | 13,111.07 | 27,138.48 | |
| IV | Expenses | | | 2272 | | | | |
| | Employee benefits expense | 4,222.08 | 4,219.26 | 3,758.70 | 8,441.34 | 7,398.65 | 15,095.25 | |
| | Depreciation and amortisation expense | 302.77 | 284,36 | 273,89 | 587.13 | 522.55 | 1,140,14 | |
| | Cost of technical sub-contractors | 152.88 | 158,35 | 260,90 | 311.23 | 494.62 | 1,106.35 | |
| | Other expense | 795.34 | 794.27 | 670.52 | 1,589.61 | 1,540.49 | 3,055.22 | |
| | Finance cost | 61.40 | 59.04 | 50.79 | 120.44 | 102.28 | 211.62 | |
| | Total expenses (IV) | 5,534.47 | 5,515.28 | 5,014.80 | 11,049.75 | 10,058.59 | 20,608.58 | |
| | Profit before exceptional items and tax (III-IV) | 1,824.49 | 1,406.32 | 1,697.75 | 3,230.81 | 3,052.48 | 6,529.90 | |
| VI | Exceptional items | - | | - | - | - | - | |
| VII | Profit before tax | 1,824.49 | 1,406.32 | 1,697.75 | 3,230,81 | 3,052.48 | 6,529.90 | |
| VIII | Tax expense | 463,33 | 339,73 | 437.61 | 803.06 | 797.20 | 1,638.09 | |
| | (1) Current tax | 448.22 | 345.07 | 432.74 | 793,29 | 856.12 | 1,741.24 | |
| | (2) Deferred tax | 15.11 | (5.34) | 4.87 | 9.77 | (58.92) | (103.15) | |
| IX | Profit for the period (VII-VIII) | 1,361,16 | 1,066,59 | 1,260.14 | 2,427.75 | 2,255,28 | 4,891.81 | |
| | Attributable to: | 1 | | | | | | |
| | Shareholders of the Company | 1,359,73 | 1,063,24 | 1,259.16 | 2,422,97 | 2,251.17 | 4,888,20 | |
| | Non controlling interest | 1.43 | 3,35 | 0.98 | 4.78 | 4.11 | 3.61 | |
| x | Profit for the period (IX) | 1,361,16 | 1,066,59 | 1,260.14 | 2,427,75 | 2,255.28 | 4,891,81 | |
| - | Other Comprehensive Income / (Loss) ('OCI') | (109.48) | 177.12 | (201.93) | 67.64 | (371.59) | 255.54 | |
| \ \frac{1}{2} | A (i) Items that will not be reclassified to profit or loss | 3,41 | (15.95) | (3.04) | | 6.98 | (18.67) | |
| | (ii) Income tax relating to items that will not be reclassified to profit or loss | (0.86) | 4.01 | 0,77 | 3.15 | (1,76) | 4.63 | |
| | B (i) Items that will be reclassified to profit or loss (net) | (144.84) | 253,40 | (258.40) | 108.56 | (527.76) | 197.53 | |
| | (ii) Income tax relating to items that will be reclassified to profit or loss | 32,81 | (64.34) | 58.74 | (31.53) | 150.95 | 72.05 | |
| XII | Total Comprehensive Income for the period (X+XI) | 1,251.68 | 1,243.71 | 1,058.21 | 2,495,39 | 1,883,69 | 5,147.35 | |
| Λ11 | (Comprising Profit and Other Comprehensive Income for the period) | 1,201.00 | ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | ., | ., | .,, | | |
| | Attributable to: | | | | | | | |
| | Shareholders of the Company | 1,246.90 | 1,240,36 | 1,057.23 | 2,490.61 | 1,879.58 | 5,143.74 | |
| | Non controlling interest | 4.78 | 3.35 | 0.98 | 4.78 | 4.11 | 3.61 | |
| XIII | Paid up equity share capital | 2000 | 90000000000 | | | | | |
| | (Face value of Rs. 10 each, fully paid up) | 481.98 | 482.18 | 496.51 | 481.98 | 496.51 | 480.34 | |
| _ | Other equity | | | | | | 16,685.20 | |
| XV | Earnings per share: (in Rs.) (Refer note 5) | | | | | | | |
| | (1) Basic | 28,20 | 22,12 | 25,35 | 50.32 | 45,33 | 98,76 | |
| | (2) Diluted | 27.85 | 21.82 | 24.93 | 49.68 | 44.55 | 97.15 | |

Notes :

- 1 The statement of unaudited financial results for the quarter ended September 30, 2023 have been reviewed by the Audit Committee and approved by the Board of Directors at their respective meetings held on November 09, 2023. There are no qualifications in the limited review report issued by the auditors.
- 2 These consolidated financial results have been prepared in accordance with the recognition and measurement principles laid down in the Indian Accounting Standards (Ind AS) 34 "Interim Financial Reporting" prescribed under section 133 of the Companies Act, 2013, as amended read with the relevant rules issued thereunder.
- 3 The Group operates under a single reportable segment which is data management, analytics solutions and process outsourcing services. Further, the risks and rewards under various geographies where the Group operates are similar in nature.
- 4 Figures for the previous period have been regrouped wherever necessary to conform to those of the current period.



5 Statement of assets and liabilities

| | As at | Rupees in million As at |
|--|--------------------|--------------------------|
| Particulars | September 30, | March 31, |
| | 2023 | 2023 |
| A ACCEPT | Unaudited | Audited |
| A. ASSETS 1. Non current assets | | |
| Property, plant and equipment | 4 005 44 | 4 000 4 |
| Right of use assets | 1,325,41 | 1,060,4 |
| Capital work in progress | 1,749.47 | 1,529.6 |
| Goodwill on consolidation | 1.03 | 208.1 |
| Other intangible assets | 3,955,53 | 3,959.8 |
| Financial assets | 1,096.01 | 1,175.1 |
| Investments | 404.74 | 488.0 |
| Derivative instruments | 131.74 | 123,2 |
| Other financial assets | 0.20 | 4.5 |
| Deferred tax assets (net) | 331.35 | 287.2 |
| Other non - current assets | 564.95 | 541,3 |
| Non-current tax assets (net) | 40.40 | 55.1 |
| Ton datient tax added files) | 202.00 | 218.5 |
| | 9,398.09 | 9,163.3 |
| 2. Current assets | | |
| Inventories | 0.54 | |
| Financial assets | 6.51 | 4,5 |
| Investments | 0.544.00 | 0.007 |
| Trade receivables | 2,541,80 | 2,621.7 |
| Cash and cash equivalents | 3,978.28 | 4,404.8 |
| Other bank balances | 4,204.16 | 4,180.0 |
| Other financial assets | 2,361.86 | 99.2 |
| Derivative instruments | 2,203.15 | 1,974.3 |
| Other current assets | 1.65 | 440.0 |
| Current tax assets (net) | 577.21 | 410,3 |
| our on tax doors (no) | 20.17 | 18,9 |
| | 15,894.79 | 13,714.12 |
| TOTAL - ASSETS | 25,292.88 | 22,877.44 |
| 3. EQUITY AND LIABILITIES | 25,292.00 | 22,011.44 |
| 1. Equity | | |
| Equity Share capital | 481.98 | 480.3 |
| Other Equity | | |
| Total Equity attributable to shareholders of the Company | 19,251.98 | 16,668.3 |
| Non-controlling interests | 19,733.96 | 17,148.7 |
| Total Equity | 21.24 19,755.20 | 16.83 |
| | 19,755.20 | 17,165.5 |
| 2. Non current liabilities | 1 | |
| Financial liabilities | | |
| Lease liabilities | 4 604 66 | 1.501.9 |
| Borrowings | 1,694.68 | 1,501.97 |
| Employee benefit obligations | 580,30 | 548.5 |
| Deferred tax liabilities (net) | | |
| Other non-current liabilities | 130.96 | 138.40 |
| Color non-dation admines | 5.25 | 13.85 2,209.49 |
| | 2,411.19 | 2,209.45 |
| 3. Current liabilities | | |
| Financial liabilities | | |
| r nanca liabilities | 450.00 | 400.04 |
| Lease labrilles Derivative instruments | 453,80 | 423,81 |
| | 0.05 | 128.00 |
| Borrowings Trade payables | 0.05 | 3.08 |
| Total outstanding dues of Micro enterprises and small enterprises | | 0.11 |
| Total outstanding dues of creditors other than Micro enterprises and small enterprises Total outstanding dues of creditors other than Micro enterprises and small enterprises | 5.85 | 0.13 |
| | 134.50 | 180.34 607.23 |
| Other financial liabilities | 683.75 545.56 | |
| Other financial liabilities Other current liabilities | 1 343.36 | 694,17 |
| Other current liabilities | 1 000 07 | |
| Other current liabilities Employee benefit obligations | 1,089.27 | 1,367.11 |
| Other current liabilities | 213.71 | 98.54 |
| Other current liabilities Employee benefit obligations | | |



(Rupees in Million)

| | Half yea | r ended | Year ended | |
|--|---|-----------------------|-------------------|--|
| | September 30, 2023 | September 30, 2022 | March 31, 2023 | |
| | Unaudited | Unaudited | Audited | |
| Operating activities | | | | |
| Profit before tax | 3,230.81 | 3,052,48 | 6,529.9 | |
| Adjustments to reconcile profit before tax to net cash flows: | , ,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | -,, | 0,02010 | |
| Depreciation and amortisation expense | 587,13 | 522.55 | 1,140.1 | |
| Share-based payment expense | 87.75 | 37,21 | 74.4 | |
| Net foreign exchange differences | (19.76) | (170.62) | (95.7 | |
| (Gain)/Loss on sale of assets | (7.88) | (1.38) | (4.2 | |
| Interest income on corporate rent deposits | (11.54) | (11.70) | (28, | |
| Amortised cost on corporate rent deposits | 7,86 | 9.27 | 19, | |
| (Profit) on sale of current investments | (60.48) | (31.82) | (106. | |
| Gain on lease modification | (12.12) | (01.02) | (54. | |
| Dividend income | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, | (0.02) | | |
| Interest income | (42,54) | (27.34) | (59. | |
| Bad debts written off | 0.72 | 0.12 | | |
| Provision for doubtful debts | 1 | | (0. | |
| Finance cost | 1.31 | 4.78 | 6, | |
| Fair value (gain) / loss on financial instruments at fair value through profit or loss | 120,44 | 102.28 | 211,0 | |
| Other adjustments | (25.32) | (11.10) | (36, | |
| | (9.22) | 8.37 | (14.) | |
| Working capital adjustments: | 3,847.16 | 3,483.08 | 7,580.3 | |
| Decrease/(Increase) in trade receivables | 407.50 | (000 00) | | |
| (Increase)/Decrease in inventories | 427.52 | (338.23) | (1,124. | |
| Increase in other current and non current financial assets | (1.97) | 2.87 | 0.0 | |
| (Increase)/Decrease in other current and non current assets | (269.55) | (86.12) | (251. | |
| (Decrease) / Increase in employee benefit obligations | (173,44) | (73.63) | 220. | |
| | (246.09) | (389.26) | 83.9 | |
| (Increase)/Decrease in trade payables, other current and non current liabilities and provisions | (121,03) | 313.70 | 197.9 | |
| Cash generated by operating activities | 3,462.60 | 2,912.41 | 6,707.7 | |
| Payment of domestic and foreign taxes (net of refunds) | (630.35) | (699.63) | (1,782.0 | |
| Net cash flows generated from operating activities | 2,832.25 | 2,212.78 | 4,925.7 | |
| Investing activities | | | | |
| Proceeds from sale of current investments | 6,600,31 | E 754 60 | 45 477 4 | |
| Purchase of current investments | | 5,751.63 | 15,477.1 | |
| Purchase of non-current investment | (6,350,04) | (6,084.89) | (16,017.1 | |
| Investment in bank deposits (having original maturity of more than three months) | (92,94) | (10.00) | (102.7 | |
| Redemption / maturity of bank deposits (having original maturity of more than three months) | (2,348.46) | (1,301.22) | (1,078.8 | |
| Payment of unclaimed dividend and fractional share | 95.31 | 369.37 | 1,713.7 | |
| Proceeds from sale of property, plant and equipment | | (0.13) | (0.1 | |
| | 22.06 | 2.75 | 7.0 | |
| Purchase of property, plant, equipment and intangibles (including capital work in progress) Dividend received | (336,04) | (421,43) | (907,5 | |
| Interest received | | 0.02 | 0.0 | |
| | 33.40 | 8.66 | 64.5 | |
| Net cash flows generated from investing activities | (2,376.40) | (1,685.24) | (843.9 | |
| Financing activities | | | | |
| Financing activities | | | | |
| Purchase of treasury shares by eClerx Employee Welfare Trust | (125.14) | (199.14) | (383.4 | |
| Money received from exercise of options | 80.56 | 82.48 | 218,6 | |
| Buyback of equity shares including buyback tax and buyback expenses | | - | (2,957.6 | |
| Buy back expenses | (5.71) | - | (29.5 | |
| Tax on buyback | - 1 | - | (621.1 | |
| Payment of dividend | (48.22) | (33,11) | (33.1 | |
| Bank loan (repaid) / taken | (9.81) | 8.54 | 8.1 | |
| nterest paid | (120.44) | (102.28) | (211.3 | |
| Principal payment - Lease | (209.41) | (182.94) | (391.0 | |
| Net cash flows used in financing activities | (438.17) | (426.45) | (4,400.6 | |
| Effect of exchange fluctuation on cash and cash equivalents | 6.41 | 107.63 | 295.9 | |
| Net increase / (decrease) in cash and cash equivalents | 24.09 | 208.72 | (22.9 | |
| Cash and cash equivalents at the beginning of the period/year | 4,180.07 | 4,203.02 | 4,203.0 | |
| • A A A A A A A A A A A A A A A A A A A | | | | |
| Cash and cash equivalents at the end of the period/year | 4,204.16 | 4,411.74 | 4,180.0 | |

7 The standalone financial results of the Company would be available for perusal on the Company's website viz www.eclerx.com. Key standalone financial information is given below.

| | | | | (| Rupees in million) |
|---------------|---|--|---|---|---|
| Quarter ended | | | Half yea | Year ended | |
| September 30, | June 30, | September 30, | September 30, | September 30, | March 31, |
| 2023 | 2023 | 2022 | 2023 | 2022 | 2023 |
| Unaudited | Unaudited | Unaudited | Unaudited | Unaudited | Audited |
| 5,088.34 | 4,951.79 | 4,647.68 | 10,040,13 | 8,994.84 | 18,881.61 |
| 1,174.91 | 1,057.57 | 1,263,89 | 2,232.48 | 2,232,46 | 5,039.98 |
| 865.69 | 797.98 | 939.02 | 1,663.67 | 1,659.24 | 3,784.02 |
| | 2023 Unaudited 5,088,34 1,174,91 | September 30, 2023 2023 2023 Unaudited Unaudited 5,088.34 4,951.79 1,174.91 1,057.57 | September 30, 2023 June 30, 2022 September 30, 2022 Unaudited Unaudited Unaudited 5,088.34 4,951.79 4,647.68 1,174.91 1,057.57 1,263.89 | September 30, 2023 June 30, 2023 September 30, 2022 September 30, 2023 Unaudited Unaudited Unaudited Unaudited 5,088.34 4,951.79 4,647.68 10,040.13 1,174.91 1,057.57 1,263.89 2,232.48 | Quarter ended Half year ended September 30, 2023 June 30, 2023 September 30, 2022 September 30, 2023 September 30, 2022 2023 2024 2023 2022 2023 2022 2023 2022 2023 2022 2023 2022 2023 2022 2023 2022 2023 2022 2023 2022 2023 2022 2023 2022 2023 2022 2023 2022 2023 2022 2023 2022 2023 2023 2022 2023< |

For and on behalf of Board of Directors

Objitally signed by KAPIL
KAPIL JAIN
Date: 2023.11.09
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Kapil Jain Managing Director & Group CEO